

WIRELESS BUSINESS SOLUTIONS



No matter what your industry,
Mentor will design and install
a wireless communication
system that works for you.

 **MENTOR**
ENGINEERING



Systems

THE COMPANY

Since its inception in 1988, [Mentor Engineering](#) has become a leading provider of wireless data systems in North America. Throughout its 14 years of operations, the company consistently has set the standard for reliability, performance and value within the mobile communications field.

More than 175 installations in 9 countries and 12 industries—from cement trucks in Mexico and ambulances in Australia, to taxis in England and buses in North America—have made Mentor an authority in the wireless industry. Mentor's engineers know what it takes to design, build and market the sophisticated systems that enable businesses to manage their fleets with optimal efficiency. Perhaps that's why almost 75% of Mentor's business is derived from referrals.

that Work

Predictable, Reliable and Stable

OUR PRODUCTS

Proven to increase efficiency and productivity within fleet-based organizations, Mentor's [Mobile Data Computer \(MDC\)](#) with built-in GPS provides an extremely reliable and feature-rich fleet management and dispatch tool. Versatile and easily configured to meet the exacting demands of Mentor's diverse clientele, the [MDC](#) interfaces with a wide variety of wireless networks.

Mentor's middleware, [XGate](#), is the connectivity point between the host CAD/AVL system and the wireless network(s). [XGate](#) enables communications over multiple wireless networks with multiple mobile products. Intelligent, it also provides the diagnostic, monitoring and maintenance tools to ensure stellar system performance.

OUR SERVICES

The company distinguishes itself through customized technical solutions, strong project management expertise, seamless integrations, timely implementations and exceptional support services. Mentor is staffed by seasoned technologists whose extensive industry knowledge and on-site experience ensures that customers get systems that work *as promised and as expected*.



OUR COMMITMENT

Central to Mentor's growth strategy is Research and Development. Roughly 10% of the company's gross revenue is committed to driving new technologies while improving those currently in place.

This year, our R&D investment will yield three new products: [Stryder](#), a rugged Windows CE handheld PC ideally suited for field applications by a mobile workforce; [Velos](#), a middleware with the intelligence to monitor and manage a network connection to multiple wireless devices; and [BBX](#), a standalone AVL and telematic data collection device that not only locates vehicles-in-motion, but can also connect to emergency switches, temperature sensors, fuel disablers and other monitoring components.